

WB-46 MULTIPLE COUNTER-PROPOSAL

1 **A Multiple Counter-Proposal is being made by Seller to one or more other prospective buyers. The terms of this Multiple**
2 **Counter-Proposal may differ from the terms of multiple counter-proposals being submitted to other prospective buyers. This**
3 **Multiple Counter-Proposal is not binding on Seller or Buyer until Seller's binding acceptance per lines 40-42. Seller or Buyer**
4 **may withdraw their Multiple Counter-Proposal or accepted Multiple Counter-Proposal, at any time prior to binding acceptance**
5 **per lines 40-42.**

6 The Offer to Purchase dated _____ and signed by Buyer, _____,
7 for purchase of real estate at _____
8 is rejected and the following Multiple Counter-Proposal is made. **All terms and conditions remain the same as stated in**
9 **the Offer to Purchase except the following: [CAUTION: This Multiple Counter-Proposal does not include the terms**
10 **or conditions in any other counter-offer or multiple counter-proposal unless incorporated by reference.]**

11 _____
12 _____
13 _____
14 _____
15 _____
16 _____
17 _____
18 _____

19 Any warranties, covenants and representations made in this Multiple Counter-Proposal survive the closing of this
20 transaction. This Multiple Counter-Proposal by Seller will expire and be null and void unless an approved copy (see lines
21 28-30) is delivered to Seller in any manner authorized in the Offer to Purchase on or before _____. This
22 Multiple Counter-Proposal was drafted by _____
23 on _____ Licensee and Firm ▲
24 Date ▲

25 (X) _____ (X) _____
26 Seller's Signature ▲ Date ▲ Seller's Signature ▲ Date ▲

27 **APPROVAL BY BUYER**

28 This Multiple Counter-Proposal by Seller is approved by Buyer. Approval of this Multiple Counter-Proposal is not binding on
29 Buyer or Seller until binding acceptance of this approved Multiple Counter-Proposal by Seller (per lines 40-42) on
30 or before _____.
31 **NOTE: If the above Multiple Counter-Proposal by Seller is not approved by Buyer in its entirety, do not use this form for a**
32 **counter-offer by Buyer. Instead, submit a Counter- Offer (WB-44) or a new offer to purchase.**

33 (X) _____ (X) _____
34 Buyer's Signature ▲ Date ▲ Buyer's Signature ▲ Date ▲

35 This Multiple Counter-Proposal was presented to Buyer by _____
36 _____ on _____, at _____
37 Licensee and Firm ▲ Date ▲ a.m./p.m. ▲

38 This Multiple Counter-Proposal is **(rejected) (countered) STRIKE ONE** (Buyer's Initials) _____

39 **ACCEPTANCE BY SELLER**

40 By signing below, Seller accepts Buyer's approved Multiple Counter-Proposal. The terms of this Multiple Counter-Proposal
41 shall be binding on Seller and Buyer only if Seller delivers a copy of the accepted Multiple Counter-Proposal to Buyer in any
42 manner authorized in the Offer to Purchase on or before the deadline stated at line 30.
43 **NOTE: Seller should not sign below if there is an existing accepted offer unless this Multiple Counter-Proposal**
44 **provides for a secondary offer.**

45 (X) _____ (X) _____
46 Seller's Signature ▲ Date ▲ Seller's Signature ▲ Date ▲

47 The Multiple Counter-Proposal approved by Buyer was presented to Seller by _____
48 _____ on _____, at _____
49 Licensee and Firm ▲ Date ▲ a.m./p.m. ▲

50 This Multiple Counter-Proposal approved by Buyer is **(rejected) (countered) STRIKE ONE** (Seller's Initials) _____